

Lexmark International (Singapore)Pte Ltd Sales Rep: Aries Cheong
238A Thomson Road #13-01/05
Novena Square Tower A
Singapore 307684
Singapore

EWIS Peripherals (Pvt) Ltd
142 Yathama Building
Colombo 3

300
Sri Lanka

Approval Date: 01/17/2022

Re: Project Quotation Letter no. QT22-052660/QUO-60308-V4B7J2

Dear **EWIS Peripherals (Pvt) Ltd**,

We are glad to confirm to you with this Quotation Letter the following terms and conditions subject to which you claim rebate for Lexmark Products listed below (hereinafter "**Products**") for resale exclusively to the end customer named below (the sale of the Products under the terms and conditions of this Quotation Letter being the "**Project**").

Lexmark approves the special pricing to **EWIS Peripherals (Pvt) Ltd** for sale to for re-sale to **AIA INSURANCE LANKA PLC**

End Customer Information

AIA INSURANCE LANKA PLC
75 Kumaran Ratnam Road
Colombo 2
Sri Lanka

Period of validity

These terms and conditions under this Quotation Letter are effective from **01/12/2022** until **03/30/2022**.

Product portfolio and Project Prices/Rebates in stated currency

Product Part No	Description	Quantity	Unit Price(USD)
2362200	MX622 2yr OSR NBD Extended 2yr NBD OSR	90	99
2363374	MS823 2yr OSR NBD Extended 2yr NBD OSR	2	95
2363695	MX722 2yr OSR NBD Extended 2yr NBD OSR	15	180
25B0111	MX722adhe High Volt BD MM BN HK MY PK S	15	1200
36S0939	MX622adhe High Volt BD MM BN MY PK SG L	90	575
50G0248	MS823dn High Volt BD MM BN HK MY PK SG	2	600
56F3U00	Lxk MS/MX5/62x Rtn 25K Crtg	90	130
58D3U00	Lxk MS/MX72x/82x Rtn 55K Crtg	17	155

Project Prices/Project Rebates are granted to the person or entity purchasing the Product from Lexmark for a Project.

All Prices/Rebates shown are net prices exclusive of applicable VAT, taxes, copyright levies and other Product related public fees and levies.

Project Prices/Rebates cannot be combined with any other special prices or promotions.

Lexmark's regular terms and conditions concerning drop shipments and full pallet ordering quantities apply to this special bid.

Rebate to be provided via credit to the distributor upon proof of sale to for **AIA INSURANCE LANKA PLC.**

Any channel prices (for Consumables) or list prices (for Lexmark printer devices, features, options and extended Guarantees) referenced above relate to channel prices and/or list prices applicable at the date of shipment of a Product.

For Hardware:

During the term of this agreement, if Lexmark should increase their standard distributor prices, you will continue to receive the rebate described above for sales to **EWIS Peripherals (Pvt) Ltd** for resale to **AIA INSURANCE LANKA PLC**. However, if Lexmark should decrease the standard distributor prices on the products listed above, the rebate will be adjusted accordingly.

For Supplies:

During the course of this agreement, if Lexmark should increase the standard distribution prices, your rebate will be adjusted – provided you made a purchase at the higher price. If Lexmark should decrease the standard distributor prices on the products listed above, the rebate will be adjusted accordingly.

Condition precedent

The specific terms and conditions under this Quotation Letter are subject to the condition precedent that within 60 (sixty) days of the date of this Quotation Letter and the specified authorized distributor shall have received your initial order.

Miscellaneous

The terms and conditions of this Quotation Letter are granted by Lexmark to you. The Project Prices/Rebates are granted by Lexmark to the 1st tier purchaser exclusively for the Products. Project Prices/Rebates and Project-specific terms and conditions shall be valid only for the Project defined in Product Portfolio section and for internal use only.

Sale of the Products to a purchaser other than the end customer defined in this letter and a breach of any other terms and conditions of this Quotation Letter shall be considered misuse.

Lexmark reserves the right to change or modify Product specifications, discontinue Products, or to announce new or replacement Products at any time at its sole discretion, and without that any liability of Lexmark towards you arises out of this change or modification. In this case Lexmark will propose to you another Product with equivalent or better specifications than the prior Product.

Credit Requests

For Hardware:

To request the rebate, **EWIS Peripherals (Pvt) Ltd** must provide proof of sales to Lexmark. Proof of sales is defined as a dealer invoice containing the dealer name, dealer contact, end-user customer name, invoice number, Lexmark part number, quantity, ship date and serial numbers or a mutually agreed to alternative (EDI Data). Credit request should include the name of the individual authorized to receive notification of the rebate and the contact information where the notification is to be sent.

Requests for rebates greater than six (6) months old may not be accepted and any claims for money due after are expressly waived.

For Supplies:

To qualify for a rebate, **EWIS Peripherals (Pvt) Ltd** must provide proof of sale to Lexmark. Proof of sale is defined as an invoice containing the dealer name, dealer contact, end-user customer name, invoice number, Lexmark part number, quantity, and ship date or a mutually agreed to alternative (EDI Data). Credit request should include the name of the individual authorized to receive notification of the rebate and the contact information where the notification is to be sent.

Requests for rebates greater than six (6) months old may not be accepted and any claims for money due after are expressly waived.

Loyalty Requirement

An express condition of the pricing described herein is that you agree that for the entirety of the Period of validity (set forth above), you will supply only Lexmark-branded supplies and service parts to the end-user. At no time during the term of this Agreement will you offer to sell, sell or otherwise supply or market cartridges for use in Lexmark devices that are remanufactured using Lexmark Return Program cartridges. You indicate your acceptance of this and all other terms and conditions set forth herein by submitting a request for rebate hereunder.

Special Terms & Conditions

MX622adhe price is supported on the condition that HW is bundle with supplies at 1HW:1Su ratio upon shipment.